

**Budget Proposal for RFQ -CO2009310003**

**Direct Labor Costs**

TOR Task	TOR Task Name	Title	Primary Contractor (Employee) Labor		
			Total Person Days	x Daily Rate	= Total Cost
1	Trip to Washington DC Mtg with USTDA, DOE EPA, Ex-Im Bank	D. Horne	5	\$ 624.00	\$ 3,120.00
2	Desk Study Days				
	Assess and justify USTDA funding for the proposed study	D. Horne	1	\$ 624.00	\$ 624.00
	Assess alternative studies or activities for USTDA	D. Horne	3	\$ 624.00	\$ 1,872.00
	Develop TOR and budgets for 3 studies	D. Horne	4	\$ 624.00	\$ 2,496.00
	Communication with Host Country Sponsors pre/post trip	D. Horne	1.5	\$ 624.00	\$ 936.00
	Conduct extensive outreach to U.S. companies in sector	D. Horne	7	\$ 624.00	\$ 4,368.00
	Conduct outreach to relevant government agencies	D. Horne	1	\$ 624.00	\$ 624.00
	Investigate financing options for U.S. and Sponsor	D. Horne	2	\$ 624.00	\$ 1,248.00
	Prepare pre-visit written report on findings	D. Horne	0.25	\$ 624.00	\$ 156.00
	Prepare pre-visit written itinerary of trip to China	D. Horne	0.25	\$ 624.00	\$ 156.00
3	Trip to Beijing China	D. Horne	10	\$ 624.00	\$ 6,240.00
4	Reporting	D. Horne	3	\$ 624.00	\$ 1,872.00
5	Final Report	D. Horne	1	\$ 624.00	\$ 624.00
	<b>TOTAL DIRECT LABOR COSTS</b>		<b>39</b>		<b>\$ 24,336.00</b>

**Other Direct Costs**

**Purchased Services/Contracts**

**International Travel**

	Trips	Cost
Airfare Phoenix, Arizona<--> Beijing China (PHX/PEK)	1	\$ 6,121.00
Airfare to Beijing<-->Shanghai China (BEI/PVG)	1	\$ 500.00
Ground Transportation in China	14	\$ 350.00

**Per Diem**

	Trip Days	Per Diem Rate	
<b>Lodging</b>			
Beijing	6	\$ 221.00	\$ 1,326.00
Shanghai	3	\$ 229.00	\$ 687.00
<b>Meals &amp; Incidentals</b>			
Beijing	6	\$ 95.00	\$ 570.00
Shanghai	4	\$ 131.00	\$ 524.00
Interpreter @ \$100/day	9	\$ 100.00	\$ 900.00

**Other Trip Costs**

R/T Mileage Office-->Airport	100	\$ 0.585	\$ 58.50
A/P Economy Parking	10	\$ 10.00	\$ 100.00

**Domestic Travel**

Airfare to Dulles International , Round Trip			\$ 2,111.00
5 days car rental inclusive of fuel			\$ 549.80

**Per Diem**

5 days MI&E, 4 days lodging			
Lodging	4	209	\$ 836.00
MI&E	5	64	\$ 320.00

**Other Trip Costs**

R/T Mileage Office-->Airport	100	\$ 0.585	\$ 58.50
A/P Economy Parking	5	\$ 10.00	\$ 50.00

**Other**

<b>TOTAL TRAVEL COSTS</b>			<b>\$ 15,061.80</b>
Communication U.S.<-->China			\$ 500.00
Communication U.S.			\$ 400.00
MEDEX Insurance			\$ 27.00
DBA Insurance			\$ 104.25
Reproduction, Binding and Postage			\$ 75.00
Currency Exchange Cost			\$ 25.00
Other Direct Costs/VAT			\$ 407.57
<b>TOTAL OTHER DIRECT COSTS</b>			<b>\$ 1,538.82</b>

<b>TOTAL ODC</b>	<b>\$ 16,600.62</b>
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SUMMARY			
Direct Labor			\$ 24,336.00
ODC			\$ 16,600.62
Overhead	20.18%		\$ 4,911.00
G&A	1.00%		\$ 458.48
Profit	15.00%		\$ 3,650.40
<b>Total Price</b>			<b>\$ 49,956.50</b>
Invoice #1 @ 30%			\$ 14,986.95
Invoice #2 @ 70%			\$ 34,969.55
			\$ 49,956.50

**Notes**

- Trip = two travel days + 3 meeting days to meet with representative personnel at USTDA, DOE, EPA, and U.S. Export-Import Bank in Washington DC Metro Area
- Due to the short trip duration, the weekend in China will be a working weekend
- All airfare is refundable coach economy class